## BOB Financial

BOB Financial Solutions Limited is a wholly owned subsidiary of Bank of Baroda and a Non-Deposit Accepting Non–Banking Finance Company (NBFC). BFSL was established in the year 1994 to cater to the need of rapidly growing credit card industry in a focused manner. BFSL is one among the pioneers in Indian card market and was the first nonbanking company in India to issue credit cards.

The Company's core business is credit card issuance and consumer lending. It also provides support to Bank of Baroda by carrying out its merchant acquiring operations. The company indents to expand in Retail Asset products like Home Loan, Education Loan, Auto Loan, Loan against property and other financial services.

Position	Regional Relationship Officer / Deputy Regional Relationship Officer
Role & Responsibilities	Key highlights of the role are listed below (purely indicative and not limiting): This position is responsible managing the day to day functioning of the department. The Role and responsibilities of this position include:
	Building synergy with Regional Office.
	<ul> <li>Driving the sales of Credit Card, POS, Home Loan, Car Loan and Education Loan.</li> </ul>
	Collection Management.
	Visibility Management.
	Execution of BTL (Below the Line) activities.
	Document management, KYC, AML compliances.
	Will be responsible for managing a team of Off-Roll Sales employees.
Job specific skills	Applicants should possess the following attributes:
51115	Good oral and presentation skills.
	Good interpersonal and problem-solving skills.
	Self-motivated, goal oriented and multitasking.
	High energy and ability to create good relationship with Bank Staff.
Educational Qualifications	Graduate.



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Minimum Experience	For Regional Relationship Officer
	<ul> <li>Post Graduate with minimum 1 years of experience.( Retail Assets and Credit Cards)</li> </ul>
	Graduate with minimum 3 years of experience. (Retail Assets and Credit Cards)
	For Deputy Regional Relationship Officer
	Graduate with minimum 1 year of experience. (Retail and Credit Cards)
Location of posting	Ratlam, Mehsana, Ambedkar Nagar, Gulbarga, Mangaluru, Valsad, Junagadh, Banaskantha, Banswara, Jodhpur, Amritsar, Hissar, Godhra, Bhuj, Vijayawada, Chennai, Dehradun, Ludhiana, Raipur, Ajmer, Goa, Hyderabad, Sagar, Baroda, Surat and Jaipur. The candidate may be deputed to work with the team(s) within the organization / parent organization / any subsidiary of the parent organization if and as deemed
Maximum Age on the last date of	<ul> <li>necessary. Candidate is liable to be transferred to any other location in India.</li> <li>45 Years as on date of receipt of Application.</li> </ul>
application	
Email to be sent to	<u>careers@bobfinancial.com</u> with subject as "Regional Relationship Officer" OR "Deputy Regional Relationship Officer"
Website	www.bobfinancial.com
Other Terms	<ul> <li>It may please be noted that company is not bound to call all the applicants for interview. Only shortlisted candidates will be called for selection procedure.</li> <li>Canvassing, in any form, will result in disqualification of candidature.</li> <li>In case of any modification in advertisement shall be updated only in Website.</li> <li>The above recruitment may be scrapped at any stage of recruitment process without assigning any reasons.</li> <li>Company may conduct background checks/CIBIL check at any stage of process and also call for current compensation detail/qualification documents/past employment proofs for conclusion of recruitment process.</li> </ul>
Last Date for application	19 <sup>th</sup> June 2021